

**PALM SPRINGS CEMETERY DISTRICT**

**AGENDA  
REGULAR MEETING  
OF THE  
BOARD OF TRUSTEES**

**Thursday, February 14, 2019 at 2:00 p.m.**

31-705 Da Vall Drive, Cathedral City, California

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In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact District Manager Kathleen Jurasky by telephone at (760) 328-3316 forty eight hours prior to the meeting. Such timely notification will enable the District to make reasonable arrangements to ensure accessibility to this meeting. [CFR 35.102-35.104, ADA title 11].

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**1. CALL TO ORDER**

**1a. WELCOME NEW BOARD MEMBERS AND INTRODUCTIONS**

**2. ROLL CALL**

**3. PUBLIC COMMENTS**

During this part of the meeting, the public is invited to address the Board of Trustees on any matter **not on the Agenda** or any item on the **Consent Agenda** by stepping to the lectern and giving his or her name and city of residence for the record. Unless additional time is authorized by the Board of Trustees, remarks on Agenda items shall be limited to 3 minutes. **If you wish to speak on an agenda item, please wait to be recognized by the Presiding Officer when that Agenda item is opened for public comments.**

**4. CONFIRMATION OF AGENDA**

During this part of the meeting, the Board of Trustees may announce any items being pulled from the Agenda or continued to another date.

Items not appearing on the Agenda may be added to the Agenda as "Urgency items" provided two-thirds of the Trustees present determine there is a need to take immediate action on the item and the need to take immediate action came to the attention of the Board of Trustees after the posting of the Agenda.

**5. CONSENT CALENDAR**

All matters listed on the Consent Calendar are considered to be routine in nature and will be enacted by one roll call vote. There will be no separate discussion of these items unless a Trustee or member of the public requests that a specific item be removed from the Consent Calendar for separate discussion and/or action.

**a. Approval of January 10, 2019 Regular Meeting Minutes**

**b. Approval of January Expenditures**

General Fund		\$ 65,186.76
January Reimburse Voucher 1625	\$ 38,175.37	
January Reimburse Voucher 1626	\$ 27,011.39	

Accumulative Capital Outlay		\$ .00
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Pet Memorial Park Cemetery		\$ .00
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Total January 31, 2019 Expenditures Checks & Visa/Debit Card		
22343-22380 Direct Deposits (Payroll)		\$ 65,186.76

**c. Financial Reports as of January 31, 2019 (F-1 thru F-5A)**

**6. ADMINISTRATIVE CALENDAR**

- a. Election of Officers
- b. Christy Tyler-Cooper, Dennis Cooper and Associates CPA – Annual Audit Report
- c. District Investment General Overview & Update – Neal Wilson, C & N Financial
- d. Review for Discussion and Possible Approval - Family Survey

**7. LEGISLATIVE CALENDAR – None**

**8. TRUSTEE AND ATTORNEY SIGNATURES**

**9. BOARD DEVELOPMENT**

- a. 2018-2020 Approved Estimated Expenditures and 2019-2020 Approved Future Development Projects

**10. PUBLIC HEARING CALENDAR – None**

**11. COMMITTEES**

**12. REPORTS**

- a. Trustees
- b. District Manager

**13. FUTURE AGENDA ITEMS**

- a. Discussion in 2020/2021 – Possible Cap on PSCD Monthly Employer Contribution for Employee Health Insurance Premiums
- b. Postcard Survey Mailing to the Community to Determine Pre-Planning Needs
- c. Marketing

**14. CLOSED SESSION - READING OF THE SAFE HARBOR LANGUAGE**

**15. CLOSED SESSION ANNOUNCEMENT**

**16. OPEN SESSION**

**17. ADJOURNMENT**

**THIS NOTICE OF AGENDA IS HEREBY CERTIFIED TO HAVE BEEN POSTED AT OR BEFORE 2:00 P.M., MONDAY, January 7, 2019**

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Kathleen Jurasky, District Manager

**PALM SPRINGS CEMETERY DISTRICT  
MINUTES  
REGULAR BOARD OF TRUSTEE MEETING**

**DATE:** January 10, 2019

**TIME:** 2:00 P.M.

**PLACE:** 31-705 Da Vall Drive, Cathedral City, California 92234

**1. CALL TO ORDER** The meeting was called to order by Chairperson Pye at 2:02 P.M.

**2. ROLL CALL**

District Manager Jurasky reported that Trustee Pepper informed her that he is unable to attend today's meeting due to work commitments. Motion was made by Trustee Pye, seconded by Trustee Alcumbrac to excuse Trustee Pepper. Motion carried, vote 3-0 Alcumbrac, Kleindienst and Pye.

She also reported that Trustee Mallotto was running a few minutes late.

Trustee Pye introduced Tim Radigan-Brophy and advised the Board that as a potential new board member she invited him to attend today's meeting.

Present: Jan Pye, Chairperson  
William G. Kleindienst, Secretary  
Jane Alcumbrac, Member

Also Present: Kathleen Jurasky, District Manager

Excused: Lenny Pepper, Vice Chairperson

**3. PUBLIC COMMENTS** – None

**4. CONFIRMATION OF AGENDA** Motion was made by Trustee Kleindienst, seconded by Trustee Alcumbrac to approve the Agenda as presented. Motion carried; vote 3-0 Alcumbrac, Kleindienst and Pye.

**5. CONSENT CALENDAR** Motion was made by Trustee Alcumbrac, seconded by Trustee Kleindienst to approve the Consent Calendar as presented. Motion carried, roll call 3-0 Alcumbrac, Kleindienst and Pye.

**6. ADMINISTRATIVE CALENDAR a. Strategic Planning Discussion and Approval – Jim McComb, Strategic Planner** Mr. McComb explained Phase One "Plan to Plan" and reviewed the items involved in this phase. During the explanations and discussion Trustee Pye stated the Board acted as a whole and all meetings will involve the entire Board.

**Trustee Mallotto arrived at 2:05pm**

**Steve Quintanilla, Quintanilla & Associates arrived at 2:08pm**

**Mr. McComb presented the Phase One "Plan to Plan" Agenda:**

- Providing a formal start to the engagement, and discussing formal communication of the upcoming process to the District
- Determining the roles of staff and any ad hoc planning committee that the board sets up (small boards normally don't have a committee, but certainly can if they wish)

## **6. ADMINISTRATIVE CALENDAR - continued**

### **Mr. McComb presented the Phase One “Plan to Plan” Agenda continued:**

- Defining stakeholder groups – in addition to staff, Trustees, vendors, client families, volunteers, funeral homes, and local government – who are relevant to the outcome of the planning process. Following a discussion Day of the Dead volunteers, Veterans and Committee for Solar Lights were added.
- Noting any jargon or acronyms that Jim should be familiar with
- Scheduling planning sessions and developing a project calendar around vacations, business travel and other known blocks of time when one or more Trustees and/or key staff will be unavailable
- Dissemination of critical background information (not already available on the District website) to Jim by staff, including monthly management reports, Board minutes, budgets, strategic plan progress reports from previous year, and other relevant operating data

### **Other items discussed:**

- Action Plan
- Strategic Management Barometer
- Template to evaluate strategic plan in the future

Following a discussion Mr. McComb stated that he will visit the District website to obtain items needed for the Board Strategic Planning Session #1. He will then email District Manager Jurasky a list of items not found on the website. He then informed the Board of his 2-hour Strategic Thinking Workshop which includes a workbook. He stated that the workshop is not part of the proposal, however he will conduct the workshop at no charge.

District Manager Jurasky requested a copy of the workbook, and Mr. McComb said that he would email her an electronic copy.

Following further discussion Trustee Pye asked that Trustee Kleindienst and District Manager Jurasky review the Strategic Thinking Workshop workbook to determine if participating in the workshop would be beneficial for the Board and District Manager.

The Board thanked Mr. McComb.

### **b. Rob Dennis, R Dennis Accountancy – Annual Audit Report** Deferred to February board meeting

**c. District Investment General Overview & Update – Neal Wilson, C & N Financial** Neal Wilson presented the investment reports, reviewed the listing of holdings and stated that their amounts had increased by \$176,000.00 since the last statement. He also reviewed and explained the rate of returns, market values, market fluctuations and interest and dividend of the portfolio investments. Following a discussion, the reports were received and filed.

**d. CAPC Annual Conference March 7-9, 2019 in Seaside-Monterey** Following a discussion motion was made Trustee Alcumbrac, seconded by Trustee Mallotto to approve Trustees and District Manager Jurasky attending CAPC Annual Conference in Seaside-Monterey, CA. This approval is to include all necessary expenses. Motion carried, roll call 4-0, Alcumbrac, Kleindienst, Mallotto and Pye.

**7. LEGISLATIVE CALENDAR a. Resolution 1-2019, Adopting a Paid Leave Policy** Following a discussion Trustees Kleindienst and Mallotto were appointed to a subcommittee to review this resolution and bring recommendations to the Board at a future meeting.

8. **TRUSTEE SIGNATURES AND ATTORNEY** Trustee and attorney signatures were completed
9. **BOARD DEVELOPMENT** – None
10. **PUBLIC HEARING CALENDAR** – None
11. **COMMITTEES** – None
12. **REPORTS** a. **Trustee Report** – Trustee Alcumbac thanked the Board and District Manager Jurasky for their wonderful efforts in assembling the binder for her service to the District. She stated that it was truly special and meant a great deal to her.
- b. **District Manager Report** – None
13. **FUTURE AGENDA ITEMS** a. **Discussion in 2020/2021 Possible Cap on PSCD Monthly Employer Contribution for Employee Health Insurance Premiums** No action taken
- b. **Postcard Survey Mailing to the Community to Determine Pre-Planning Needs** No action taken
- c. **Marketing** No action taken
14. **CLOSED SESSION - READING OF THE SAFE HARBOR LANGUAGE** – None
15. **CLOSED SESSION ANNOUNCEMENT**– None
16. **OPEN SESSION**
17. **ADJOURNMENT** Meeting was adjourned by Trustee Pye at 3:41 P.M. The next board meeting is scheduled for 2:00 P.M., Thursday, February 14, 2019.

DATE: \_\_\_\_\_

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William G. Kleindienst, Secretary

**PALM SPRINGS CEMETERY DIST**  
**Cash Disbursements Journal**  
For the Period From Jan 1, 2019 to Jan 31, 2019

Date	Check #	Line Description	Debit Amount	Credit Amount
1/2/19	22343	DEC 2018 PSCD EMPLOYEE RETIREMENT EXPENSE DEC 2018 EMPLOYEE 403B PAYABLE FOR K JURASK OPPENHEIMER FUNDS SERVICES	597.32 1,846.16	2,443.48
1/2/19	22344	INVOICE IT0000002496 - DATA VPN FOR NOV 2018 INVOICE IT0000002486 - PS FINANCIALS RIVERSIDE COUNTY INFORMATION TECHNOLOGY	9.10 62.20	71.30
1/2/19	22345	GROUND SUPERVISOR & OFFICE CELL PHONE USA SPRINT	124.75	124.75
1/2/19	22346	INVOICE 08L0032777377 - BOTTLE WATER & OTHER READY REFRESH BY NESTLE	46.75	46.75
1/2/19	22347	JANITORIAL SERVICES FOR DECEMBER 2018 JAMILETH MOYA	350.00	350.00
1/2/19	22348	INVOICE 026132 - SERVICE FOR AMERICAS PLAZA F ELOY'S POOL SERVICE & REPAIRS	50.00	50.00
1/2/19	22349	INVOICE IN541117 - COPIER CHARGE FOR PERIOD 1 INVOICE IN539427 - WATER COOLER FOR PERIOD E AIS	66.87 32.63	99.50
1/8/19	22350	SALES TAX 10/1/2018 TO 12/31/2018 ACCOUNT # 023-6 CALIFORNIA DEPT OF TAX & FEE ADMINISTRA	1,095.00	1,095.00
1/8/19	22351	DISTRICT MANAGER CELL PHONE FOR PERIOD EN AT & T MOBILITY	148.79	148.79
1/8/19	22352	INVOICE 11895 - WEB HOSTING FOR 1ST QUARTER, PALMER INTERNET, LLC	135.00	135.00
1/8/19	22353	INVOICE INV000000258994 - OFFICE SECURITY CAM INVOICE INV000000258962 - WELL #2 SECURITY CA ONE RING NETWORKS	138.00 138.00	276.00
1/8/19	22354	INVOICE 1901133 - SECURITY PATROL 01-01 THRU 0 MAXWELL SECURITY SERVICES, INC	725.00	725.00
1/8/19	22355	TRASH SERVICE - JANUARY 2019 BURRTEC WASTE & RECYCLING SVCS	358.17	358.17
1/8/19	22356	INVOICE 56994 - (12) SPARTAN RAISED VASES INVOICE 57023 - (12) NICHE VASES AND RINGS ASCO PACIFIC, INC.	389.35 201.14	590.49
1/8/19	22357	INVOICE 723137 - (6) USA AND (4) CA FLAGS FLAGS "A" FLYING	665.00	665.00
1/8/19	22358	INVOICE 5128 - DECEMBER 2018 LANDSCAPE MAIN LESS \$105.69 FOR (1) GRAY VASE DAMAGED BY MO KIRKPATRICK LANDSCAPING SERVICES	19,642.31	19,642.31
1/9/19	22359	YELLOW PAGE ADVERTISING DEX YP	180.40	180.40

**PALM SPRINGS CEMETERY DIST**  
**Cash Disbursements Journal**  
For the Period From Jan 1, 2019 to Jan 31, 2019

Date	Check #	Line Description	Debit Amount	Credit Amount
1/9/19	22360	INVOICE 3809543 - COURIER SERVICE 12/18/2018 & 1 INVOICE 3805310 - COURIER SERVICE 12/06/2018 GOLDEN STATE OVERNIGHT	30.86 15.43	46.29
1/9/19	22361	INVOICE 77952754 - JANITORIAL SUPPLIES WAXIE SANITARY SUPPLY	317.46	317.46
1/9/19	22362	WMC USAGE DESERT WATER AGENCY	380.90	380.90
1/10/19	22363	DUES - 2019 CALIFORNIA ASSOC OF PUBLIC CEMETERIES	504.00	504.00
1/10/19	22364	COMPUTER TECH SUPPORT - EMAIL SERVICE DEC ERICH FISCHER	23.00	23.00
1/15/19	22365	INVOICE 6656150 - MONTHLY BILL FOR DECEMBER WESTERN EXTERMINATOR	78.00	78.00
1/15/19	22366	OFFICE PHONE SERVICE FOR PERIOD ENDING 02/0 FRONTIER COMMUNICATIONS	413.64	413.64
1/15/19	22367	ACCOUNT 180819-512108 - BUSINESS ACCOUNT 559833-884768 - COMMERCIAL ACCOUNT 559831-884770 - FIRE PROTECTION ACCOUNT 332245-850914 - WELL REPLENISHMENT COACHELLA VALLEY WATER DIST	16.96 29.50 75.90 1,524.28	1,646.64
1/22/19	22368	ACCOUNT 3-001-6901-55 - WELL #2 FOR PERIOD 12/1 ACCOUNT 3-003-6360-97 WMC FOR PERIOD 12/12/18 ACCOUNT 3-011-5009-75 DAVALL GATE FOR PERIOD ACCOUNT 3-016-9582-84 - WELL #4 FOR PERIOD 12/0 ACCOUNT 3-040-5194-97 ADMIN BUILDING FOR PERI LATE PAYMENT CHARGES SOUTHERN CALIF EDISON CO	505.53 26.13 51.30 2,284.46 692.18 43.53	3,603.13
1/22/19	22369	INVOICE 6730376 - IRRIGATION SYSTEM REPAIR SU INVOICE 6730377 - IRRIGATION SYSTEM REPAIR SU ORDER 9238571 - IRRIGATION SYSTEM REPAIR SUP EWING IRRIGATION PRODUCTS, INC	244.34 16.18 80.84	341.36
1/22/19	22370	INVOICE 01141901 - STRATEGIC PLANNING, FACILI SALJIM ENTERPRISES	1,500.00	1,500.00
1/22/19	22371	INVOICE 71331 - RECODE GARAGE DOOR REMOTE PATTON ENTERPRISES, INC	45.00	45.00
1/22/19	22372	INVOICE IN037901 - (5) #5 LINERS (3) #5 VAULTS (1) #0 LINER DELIVERY FEE WHITED CEMETERY SERVICE	675.00 546.00 123.00 126.00	1,470.00
1/22/19	22373	INVOICE IN545098 - WATER COOLER FOR 01/16/2019 INVOICE IN545793 - COPIER FOR 01/21/2019 TO 02/20/ AIS	32.63 66.87	99.50

**PALM SPRINGS CEMETERY DIST**  
**Cash Disbursements Journal**  
For the Period From Jan 1, 2019 to Jan 31, 2019

Date	Check #	Line Description	Debit Amount	Credit Amount
1/23/19	22374	INVOICE 026319 - JAN 2019 MONTHLY SERVICE FOR ELOY'S POOL SERVICE & REPAIRS	50.00	50.00
1/23/19	22375	INVOICE IT0000002555 - DATA VPN INVOICE IT0000002549 - PS FINANCIALS RIVERSIDE COUNTY INFORMATION TECHNOLOGY	9.10 74.64	83.74
1/31/19	22376	JAN 2019 PSCD EMPLOYEE RETIREMENT EXPENSE JAN 2019 EMPLOYEE 403B PAYABLE FOR K JURASK OPPENHEIMER FUNDS SERVICES	597.49 1,846.16	2,443.65
1/31/19	22377	JAN 2019 PSCD EMPLOYEE RETIREMENT EXPENSE FRANKLIN - TEMPLETON	214.97	214.97
1/31/19	22378	JAN 2019 PSCD EMPLOYEE RETIREMENT EXPENSE FRANKLIN - TEMPLETON	218.18	218.18
1/31/19	22379	JAN 2019 PSCD EMPLOYEE RETIREMENT EXPENSE FRANKLIN - TEMPLETON	293.80	293.80
1/31/19	22380	JAN 2019 PSCD EMPLOYEE RETIREMENT EXPENSE FRANKLIN - TEMPLETON	226.24	226.24
1/2/19	DEBIT JR	USPS - POSTAGE STAMPS COMPANY DEBIT CARD	100.00	100.00
1/16/19	DEBIT JR	DON & SWEET SUES - STAFF SAFETY MEETING LU COMPANY DEBIT CARD	95.32	95.32
1/30/19	DEBIT JR	VALLEY LOCK & SAFE - GARAGE KEYS COMPANY DEBIT CARD	3.68	3.68
1/7/19	DEBIT KJ	ICLOUD: 200 GB STORAGE PLAN COMPANY DEBIT CARD	2.99	2.99
1/16/19	DEBIT KJ	ADAMS TAX FORMS - EFILE 1099-MISC COMPANY DEBIT CARD	9.22	9.22
1/18/19	DEBIT KJ	USPS - POSTAGE STAMPS COMPANY DEBIT CARD	100.00	100.00
1/18/19	DEBIT KJ	RANCHO MIRAGE CHAMBER - 2019 RAMMY AWAR COMPANY DEBIT CARD	95.00	95.00
1/22/19	DEBIT KJ	GREATER COACHELLA VALLEY CHAMBER - CATH COMPANY DEBIT CARD	59.00	59.00
1/4/19	EDD_TAX	SIT P/R 12/20/2018 TO 01/02/2019 PAID 01/04/2019 SUI P/R 12/20/2018 TO 01/02/2019 PAID 01/04/2019 EMPLOYMENT DEVELOPMENT DEPT	232.81 106.53	339.34
1/18/19	EDD_TAX	SIT P/R 01/03/2019 TO 1/16/2019 PAID 01/18/2019 SDI P/R 01/03/2019 TO 1/16/2019 PAID 01/18/2019 EMPLOYMENT DEVELOPMENT DEPT	235.25 120.61	355.86
1/4/19	EDD_TAX	SUI P/R 12/20/2018 TO 01/02/2019 PAID 01/04/2019 EMPLOYMENT DEVELOPMENT DEPT	660.49	660.49



**PALM SPRINGS CEMETERY DIST**  
**Cash Disbursements Journal**  
For the Period From Jan 1, 2019 to Jan 31, 2019

<b>Date</b>	<b>Check #</b>	<b>Line Description</b>	<b>Debit Amount</b>	<b>Credit Amount</b>
1/18/19	EDD_TAX	SUI P/R 01/03/2019 TO 1/16/2019 PAID 01/18/2019 EMPLOYMENT DEVELOPMENT DEPT	662.31	662.31
1/4/19	EXPRESS_	FIT P/R 12/20/2018 TO 01/02/2019 PAID 01/04/2019 SOCIAL SECURITY P/R 12/20/2018 TO 01/02/2019 PAID MEDICARE P/R 12/20/2018 TO 01/02/2019 PAID 01/04/2 BANK OF AMERICA	781.07 1,320.97 308.94	2,410.98
1/18/19	EXPRESS_	FIT P/R 01/03/2019 TO 1/16/2019 PAID 01/18/2019 SOCIAL SECURITY P/R 01/03/2019 TO 1/16/2019 PAID MEDICARE P/R 01/03/2019 TO 1/16/2019 PAID 01/18/20 BANK OF AMERICA	792.17 1,495.39 349.71	2,637.27
1/4/19	FEES	P/R 12/20/2018 TO 01/02/2019 PAID 01/04/2019 CBIZ PAYROLL	71.26	71.26
1/18/19	FEES	P/R 01/03/2019 TO 01/16/2019 PAID 01/18/2019 CBIZ PAYROLL	356.88	356.88
	<b>Total</b>		<b>48,961.04</b>	<b>48,961.04</b>

**PALM SPRINGS CEMETERY DISTRICT**  
**Payroll Disbursement Journal-General Fund**  
**For the Period From January 1, 2019 to January 31, 2019**

Date	Reference	Employee	Amount
4430	1/4/2019	KATHLEEN JURASKY	2,314.35
4431	1/4/2019	JUAN F. REYNA	1,638.96
4432	1/4/2019	STEPHANIE C. LOZANO	1,242.09
4433	1/4/2019	SCOTT W. VICKREY	1,283.99
4434	1/4/2019	EDGAR F. ARCHILLA	1,292.37
4441	1/18/2019	KATHLEEN JURASKY	2,314.35
4442	1/18/2019	KATHLEEN JURASKY	400.00
4443	1/18/2019	JUAN F. REYNA	1,049.64
4444	1/18/2019	JUAN F. REYNA	127.42
4445	1/18/2019	STEPHANIE C. LOZANO	1,242.09
4446	1/18/2019	SCOTT W. VICKREY	1,283.99
4447	1/18/2019	EDGAR F. ARCHILLA	1,380.23
4448	1/18/2019	JANE ALCUMBRAC	164.06
4449	1/18/2019	WILLIAM G. KLEINDIENST	164.06
4450	1/18/2019	LYNN T. MALLOTTO	164.06
4451	1/18/2019	JAN M. PYE	164.06
<u>1/1/19 thru 1/31/19</u>			<u>16,225.72</u>

**GENERAL FUND, INVESTMENTS & ACO DISBURSEMENT RECAP JANUARY 2019**

January Cash Disbursement Journal (Includes ACO listed below)	48,961.04
January Payroll Disbursement Journal	16,225.72

<b>TOTAL PSCD DISBURSEMENTS</b>	<u><b>65,186.76</b></u>
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<b>TOTAL GENERAL FUND EXPENDITURES</b>	<u><b>65,186.76</b></u>
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January Payment Voucher # 1625	38,175.37
January Payment Voucher # 1626	<u>27,011.39</u>
	<u>65,186.76</u>

<b>TOTAL ACO EXPENDITURES</b>	<u><b>0.00</b></u>
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<b>PET CEMETERY DRAWDOWNS</b>	<u><b>0.00</b></u>
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Loan Amount:	25,000.00
Current Balance Remaining:	14,853.80

<b>TOTAL JANUARY 2019 DISBURSEMENTS</b>	<u><b>65,186.76</b></u>
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**PALM SPRINGS CEMETERY DISTRICT  
SITE SALES & INTERMENTS  
January 2019**

**SALES**

	Prior Months		January		FY 2018/2019 YTD Totals		FY 2017/2018 YTD Totals	
	DMP	WMC	DMP	WMC	DMP	WMC	DMP	WMC
Adult, C	36	0	4	0	40	0	28	0
Adult, A&B	31	0	2	0	33	0	38	0
Premium	40	0	6	0	46	0	69	0
Child	3	0	2	0	5	0	1	0
Cremation	17	0	3	0	20	0	15	0
Niche	16	0	9	0	25	0	14	0
<b>TOTALS</b>	<b>143</b>	<b>0</b>	<b>28</b>	<b>0</b>	<b>169</b>	<b>0</b>	<b>165</b>	<b>0</b>

**LOT REPURCHASES**

	Prior Months		January		FY 2018/2019 YTD Totals		FY 2017/2018 YTD Totals	
	DMP	WMC	DMP	WMC	DMP	WMC	DMP	WMC
Adult	5	0	0	0	5	0	3	0
Cremation	2	0	2	0	4	0	2	0
Niche	0	0	0	0	0	0	1	0
<b>TOTALS</b>	<b>7</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>9</b>	<b>0</b>	<b>6</b>	<b>0</b>

**TOTAL INTERMENTS**

	Prior Months		January		FY 2018/2019 YTD Totals		FY 2017/2018 YTD Totals	
	DMP	WMC	DMP	WMC	DMP	WMC	DMP	WMC
Adult	78	1	15	0	93	1	111	1
Child	3	0	2	0	5	0	1	0
Cremation	24	3	6	0	30	3	20	1
Niche	12	0	1	0	13	0	12	0
<b>TOTALS</b>	<b>117</b>	<b>4</b>	<b>24</b>	<b>0</b>	<b>141</b>	<b>4</b>	<b>144</b>	<b>2</b>

**SATURDAY INTERMENTS**

	Prior Months		January		FY 2018/2019 YTD Totals		FY 2017/2018 YTD Totals	
	DMP	WMC	DMP	WMC	DMP	WMC	DMP	WMC
Adult	9	0	0	0	9	0	3	0
Child	0	0	1	0	1	0	0	0
Cremation	4	1	2	0	6	1	2	0
Niche	0	0	0	0	0	0	1	0
<b>TOTALS</b>	<b>13</b>	<b>1</b>	<b>3</b>	<b>0</b>	<b>16</b>	<b>1</b>	<b>6</b>	<b>0</b>

**SUNDAY INTERMENTS**

	Prior Months		January		FY 2018/2019 YTD Totals		FY 2017/2018 YTD Totals	
	DMP	WMC	DMP	WMC	DMP	WMC	DMP	WMC
Adult	2	0	1	0	3	0	5	0
Child	0	0	0	0	0	0	0	0
Cremation	1	0	0	0	1	0	1	0
Niche	0	0	0	0	0	0	1	0
<b>TOTALS</b>	<b>3</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>7</b>	<b>0</b>

**PALM SPRINGS CEMETERY DIST  
INCOME STATEMENT - GENERAL FUND  
FOR THE SEVEN MONTHS ENDING JANUARY 31, 2019**

	PTD ACTUAL	PTD PRIOR YEAR	VARIANCE	YTD ACTUAL	YTD PRIOR YEAR	VARIANCE
<b>REVENUE</b>						
OPEN AND CLOSE	23,500.00	27,395.00	(3,895.00)	151,735.00	171,720.00	(19,985.00)
MISC SPECIAL SET-UP	550.00	450.00	100.00	1,225.00	1,550.00	(325.00)
RETURNED CHECK BANK CHARGE	0.00	0.00	0.00	30.00	0.00	30.00
INTEREST RECEIVED	7.15	12.99	(5.84)	29.38	19.57	9.81
LAND LEASE	5,492.23	5,265.79	226.44	38,445.61	36,860.53	1,585.08
CREDIT CARD CONVEN FEE	351.54	526.12	(174.58)	2,702.98	2,459.56	243.42
SAT INTERMENT SURCHARGE	2,100.00	0.00	2,100.00	12,450.00	4,200.00	8,250.00
SUN INTERMENT SURCHARGE	1,100.00	1,025.00	75.00	4,100.00	6,325.00	(2,225.00)
WITNESS GRAVE CLOSING	1,250.00	1,000.00	250.00	5,800.00	5,650.00	150.00
TAX COLLECTIONS	116,544.72	40,655.62	75,889.10	172,241.85	171,189.11	1,052.74
VAULTS	560.00	975.00	(415.00)	5,940.00	6,070.00	(130.00)
CREMATION VAULTS	450.00	180.00	270.00	2,610.00	1,915.00	695.00
LINERS	1,890.00	2,250.00	(360.00)	11,155.00	12,300.00	(1,145.00)
GRAVE VASES	745.00	991.75	(246.75)	5,218.80	4,618.75	600.05
ENR SURCHARGE	3,870.00	5,085.00	(1,215.00)	26,100.00	24,695.00	1,405.00
LOT TRANSFERS	400.00	0.00	400.00	1,000.00	300.00	700.00
COUNTY INTEREST INCOME	296.78	14.59	282.19	551.27	444.94	106.33
HANDLING FEE	6,875.00	8,930.00	(2,055.00)	47,250.00	52,280.00	(5,030.00)
PRENEED CONTRACT SERVICE CHG	1,100.00	1,000.00	100.00	5,800.00	6,100.00	(300.00)
VASE/HDSTN SET & CLEAN	4,060.00	4,345.00	(285.00)	25,180.00	26,835.00	(1,655.00)
<b>TOTAL REVENUE</b>	<b>171,142.42</b>	<b>100,101.86</b>	<b>71,040.56</b>	<b>519,564.89</b>	<b>535,532.46</b>	<b>(15,967.57)</b>
<b>EXPENSES</b>						
REGULAR SALARIES	22,152.54	20,477.82	1,674.72	172,943.64	165,387.10	7,556.54
BOT MEETING COMPENSATION	718.36	1,616.31	(897.95)	6,824.42	7,363.19	(538.77)
BOT CONFERENCES	0.00	0.00	0.00	1,725.00	358.81	1,366.19
BOT EDUCATION & VOCATIONAL	0.00	95.00	(95.00)	0.00	95.00	(95.00)
RETIREMENT/PENSION	2,148.00	1,433.44	714.56	12,106.05	11,454.63	651.42
FICA	1,408.19	1,360.03	48.16	11,072.07	10,636.98	435.09
MEDICARE	329.34	318.07	11.27	2,589.44	2,487.68	101.76
EMPLOYEE GROUP INSURANCE	0.00	5,329.41	(5,329.41)	37,816.99	39,037.93	(1,220.94)
RETIREE GROUP INSURANCE	0.00	1,146.90	(1,146.90)	8,065.89	7,750.10	315.79
UNEMPLOYMENT INSURANCE	1,322.80	1,348.51	(25.71)	1,701.37	1,704.81	(3.44)
WORKERS COMP INSURANCE	586.29	705.42	(119.13)	3,868.41	4,764.36	(895.95)
ELECTRICITY	3,559.60	3,303.63	255.97	34,109.27	35,015.49	(906.22)
TELEPHONE	687.18	659.36	27.82	4,705.00	4,689.39	15.61
WATER	2,027.54	365.85	1,661.69	29,539.39	21,780.32	7,759.07
COMMUNITY OUTREACH	154.00	1,095.00	(941.00)	818.13	2,036.27	(1,218.14)
VISA-MASTER CHG FEES	404.51	1,123.74	(719.23)	5,186.63	4,096.91	1,089.72
COUNTY SERVICE CHARGE	155.04	204.66	(49.62)	617.28	595.60	21.68
EDUCATION	0.00	0.00	0.00	254.99	0.00	254.99
GENERAL INSURANCE	1,494.09	1,372.75	121.34	10,458.63	9,609.25	849.38
LEGAL	0.00	0.00	0.00	6,005.50	1,596.00	4,409.50
LOT REPURCHASE	0.00	0.00	0.00	5,300.08	7,680.00	(2,379.92)
OFFICE EXPENSE	1,231.14	1,842.22	(611.08)	12,980.04	9,089.10	3,890.94
TRAVEL & CONVENTION	0.00	1,303.00	(1,303.00)	2,785.83	2,698.80	87.03
UNIFORMS & SAFETY EQUIPMENT	0.00	0.00	0.00	78.56	1,119.88	(1,041.32)
MTG EXP & SUPPLIES	1,500.00	0.00	1,500.00	2,584.74	0.00	2,584.74
CONTRIBUTIONS	0.00	200.00	(200.00)	0.00	200.00	(200.00)
AUDIT	0.00	0.00	0.00	6,750.00	6,800.00	(50.00)
ADVERTISING/PUBLICITY	315.40	322.00	(6.60)	1,607.80	2,334.00	(726.20)
MEMBERSHIP & DUES	504.00	479.00	25.00	5,379.36	3,837.39	1,541.97
AUTO TRUCK EXPENSE	0.00	125.35	(125.35)	1,059.64	914.79	144.85
LARGE EQUIPMENT REPAIRS	0.00	0.00	0.00	0.00	125.06	(125.06)
EQUIPMENT REPAIRS	0.00	0.00	0.00	225.00	40.00	185.00
IRRIGATION SYSTEM REPAIRS	341.36	30.31	311.05	1,842.23	1,188.40	653.83
FERTILIZER AND SEED	0.00	0.00	0.00	7,422.19	7,103.41	318.78
GASOLINE, OIL, TIRES	0.00	394.40	(394.40)	1,397.02	2,229.56	(832.54)
PLANT & BUILDING	1,917.31	1,755.59	161.72	12,635.79	11,191.32	1,444.47
TOOLS & SUPPLIES	0.00	68.29	(68.29)	338.20	888.70	(550.50)
GRAVE LINERS & VAULTS	1,470.00	5,032.00	(3,562.00)	17,322.73	17,545.68	(222.95)
GRAVE VASES	590.49	1,067.57	(477.08)	2,313.81	2,807.82	(494.01)
CONTRACT TREE/GARDEN MAINTNCE	19,642.31	19,748.00	(105.69)	117,996.11	118,054.36	(58.25)
CONTRACT BURIALS	0.00	1,218.00	(1,218.00)	4,002.00	4,002.00	0.00
SECURITY CAMERA EXPENSE	138.00	138.00	0.00	828.00	966.00	(138.00)
DMP GROUNDS SECURITY	725.00	725.00	0.00	5,075.00	5,075.00	0.00
<b>TOTAL EXPENSES</b>	<b>(65,522.49)</b>	<b>(76,404.63)</b>	<b>10,882.14</b>	<b>(560,332.23)</b>	<b>(536,351.09)</b>	<b>(23,981.14)</b>
<b>NET CHANGE FROM OPERATIONS</b>	<b>105,619.93</b>	<b>23,697.23</b>	<b>81,922.70</b>	<b>(40,767.34)</b>	<b>(818.63)</b>	<b>(39,948.71)</b>
<b>OTHER REVENUE &amp; EXPENSE</b>						
RESERVES TRANSFERRED IN	0.00	2,425,000.00	(2,425,000.00)	28,865.08	2,455,000.00	(2,426,134.92)
<b>TOTAL OTHER REVENUE &amp; EXPENSE</b>	<b>0.00</b>	<b>2,425,000.00</b>	<b>(2,425,000.00)</b>	<b>28,865.08</b>	<b>2,455,000.00</b>	<b>(2,426,134.92)</b>
<b>NET CHANGE</b>	<b>105,619.93</b>	<b>2,448,697.23</b>	<b>(2,343,077.30)</b>	<b>(11,902.26)</b>	<b>2,454,181.37</b>	<b>(2,466,083.63)</b>

**PALM SPRINGS CEMETERY DIST  
ANNUAL BUDGET INCOME STATEMENT - GENERAL FUND  
FOR THE SEVEN MONTHS ENDING JANUARY 31, 2019**

	PTD ACTUAL	PTD BUDGET	VARIANCE	YTD ACTUAL	ANNUAL BUDGET	VARIANCE
<b>REVENUE</b>						
OPEN AND CLOSE	23,500.00	25,374.00	(1,874.00)	151,735.00	304,485.00	(152,750.00)
MISC SPECIAL SET-UP	550.00	233.00	317.00	1,225.00	2,800.00	(1,575.00)
RETURNED CHECK BANK CHARGE	0.00	4.00	(4.00)	30.00	50.00	(20.00)
INTEREST RECEIVED	7.15	3.00	4.15	29.38	35.00	(5.62)
LAND LEASE	5,492.23	5,492.00	0.23	38,445.61	65,907.00	(27,461.39)
CREDIT CARD CONVEN FEE	351.54	383.00	(31.46)	2,702.98	4,600.00	(1,897.02)
SAT INTERMENT SURCHARGE	2,100.00	1,506.00	594.00	12,450.00	18,075.00	(5,625.00)
SUN INTERMENT SURCHARGE	1,100.00	823.00	277.00	4,100.00	9,870.00	(5,770.00)
WITNESS GRAVE CLOSING	1,250.00	983.00	267.00	5,800.00	11,800.00	(6,000.00)
TAX COLLECTIONS	116,544.72	26,945.00	89,599.72	172,241.85	323,339.00	(151,097.15)
VAULTS	560.00	1,346.00	(786.00)	5,940.00	16,150.00	(10,210.00)
CREMATION VAULTS	450.00	0.00	450.00	2,610.00	0.00	2,610.00
LINERS	1,890.00	1,834.00	56.00	11,155.00	22,005.00	(10,850.00)
GRAVE VASES	745.00	717.00	28.00	5,218.80	8,600.00	(3,381.20)
MEMORIAL WALL INCOME	0.00	17.00	(17.00)	0.00	200.00	(200.00)
ENR SURCHARGE	3,870.00	3,804.00	66.00	26,100.00	45,650.00	(19,550.00)
LOT TRANSFERS	400.00	125.00	275.00	1,000.00	1,500.00	(500.00)
COUNTY INTEREST INCOME	296.78	13.00	283.78	551.27	150.00	401.27
HANDLING FEE	6,875.00	7,857.00	(982.00)	47,250.00	94,289.00	(47,039.00)
PRENEED CONTRACT SERVICE CHG	1,100.00	975.00	125.00	5,800.00	11,700.00	(5,900.00)
VASE/HDSTN SET & CLEAN	4,060.00	4,039.00	21.00	25,180.00	48,465.00	(23,285.00)
<b>TOTAL REVENUE</b>	<b>171,142.42</b>	<b>82,473.00</b>	<b>88,669.42</b>	<b>519,564.89</b>	<b>989,670.00</b>	<b>(470,105.11)</b>
<b>EXPENSES</b>						
REGULAR SALARIES	22,152.54	25,762.00	(3,609.46)	172,943.64	309,141.00	(136,197.36)
BOT MEETING COMPENSATION	718.36	1,122.00	(403.64)	6,824.42	13,469.00	(6,644.58)
BOT CONFERENCES	0.00	333.00	(333.00)	1,725.00	4,000.00	(2,275.00)
BOT TRAVEL & EXPENSES	0.00	375.00	(375.00)	0.00	4,500.00	(4,500.00)
TEMPORARY HELP	0.00	333.00	(333.00)	0.00	4,000.00	(4,000.00)
RETIREMENT/PENSION	2,148.00	1,723.00	425.00	12,106.05	20,675.00	(8,568.95)
FICA	1,408.19	1,646.00	(237.81)	11,072.07	19,752.00	(8,679.93)
MEDICARE	329.34	348.00	(18.66)	2,589.44	4,176.00	(1,586.56)
EMPLOYEE GROUP INSURANCE	0.00	6,602.00	(6,602.00)	37,816.99	79,220.00	(41,403.01)
RETIREE GROUP INSURANCE	0.00	0.00	0.00	8,065.89	0.00	8,065.89
UNEMPLOYMENT INSURANCE	1,322.80	283.00	1,039.80	1,701.37	3,395.00	(1,693.63)
WORKERS COMP INSURANCE	586.29	694.00	(107.71)	3,868.41	8,333.00	(4,464.59)
ELECTRICITY	3,559.60	4,771.00	(1,211.40)	34,109.27	57,251.00	(23,141.73)
TELEPHONE	687.18	667.00	20.18	4,705.00	8,000.00	(3,295.00)
WATER	2,027.54	2,917.00	(889.46)	29,539.39	35,000.00	(5,460.61)
COMMUNITY OUTREACH	154.00	333.00	(179.00)	818.13	4,000.00	(3,181.87)
VISA-MASTER CHG FEES	404.51	642.00	(237.49)	5,186.63	7,700.00	(2,513.37)
RETURNED CHECK	0.00	4.00	(4.00)	0.00	50.00	(50.00)
COUNTY SERVICE CHARGE	155.04	100.00	55.04	617.28	1,200.00	(582.72)
EDUCATION	0.00	50.00	(50.00)	254.99	600.00	(345.01)
GENERAL INSURANCE	1,494.09	1,573.00	(78.91)	10,458.63	18,873.00	(8,414.37)
LEGAL	0.00	583.00	(583.00)	6,005.50	7,000.00	(994.50)
LOT REPURCHASE	0.00	542.00	(542.00)	5,300.08	6,500.00	(1,199.92)
OFFICE EXPENSE	1,231.14	1,458.00	(226.86)	12,980.04	17,500.00	(4,519.96)
TRAVEL & CONVENTION	0.00	917.00	(917.00)	2,785.83	11,000.00	(8,214.17)
UNIFORMS & SAFETY EQUIPMENT	0.00	100.00	(100.00)	78.56	1,200.00	(1,121.44)
MTG EXP & SUPPLIES	1,500.00	25.00	1,475.00	2,584.74	300.00	2,284.74
CONTRIBUTIONS	0.00	42.00	(42.00)	0.00	500.00	(500.00)
AUDIT	0.00	658.00	(658.00)	6,750.00	7,900.00	(1,150.00)
ADVERTISING/PUBLICITY	315.40	833.00	(517.60)	1,607.80	10,000.00	(8,392.20)
MEMBERSHIP & DUES	504.00	383.00	121.00	5,379.36	4,600.00	779.36
AUTO TRUCK EXPENSE	0.00	83.00	(83.00)	1,059.64	1,000.00	59.64
LARGE EQUIPMENT REPAIRS	0.00	292.00	(292.00)	0.00	3,500.00	(3,500.00)
EQUIPMENT REPAIRS	0.00	42.00	(42.00)	225.00	500.00	(275.00)
IRRIGATION SYSTEM REPAIRS	341.36	833.00	(491.64)	1,842.23	10,000.00	(8,157.77)
FERTILIZER AND SEED	0.00	896.00	(896.00)	7,422.19	10,750.00	(3,327.81)
GASOLINE, OIL, TIRES	0.00	458.00	(458.00)	1,397.02	5,500.00	(4,102.98)
PLANT & BUILDING	1,917.31	1,750.00	167.31	12,635.79	21,000.00	(8,364.21)
ROAD MAINTENANCE	0.00	6,208.00	(6,208.00)	0.00	74,500.00	(74,500.00)
TOOLS & SUPPLIES	0.00	250.00	(250.00)	338.20	3,000.00	(2,661.80)
GRAVE LINERS & VAULTS	1,470.00	2,934.00	(1,464.00)	17,322.73	35,200.00	(17,877.27)
GRAVE VASES	590.49	325.00	265.49	2,313.81	3,900.00	(1,586.19)
CONTRACT TREE/GARDEN MAINTNCE	19,642.31	19,748.00	(105.69)	117,996.11	236,976.00	(118,979.89)
CONTRACT BURIALS	0.00	732.00	(732.00)	4,002.00	8,775.00	(4,773.00)
SECURITY CAMERA EXPENSE	138.00	213.00	(75.00)	828.00	2,550.00	(1,722.00)
DMP GROUNDS SECURITY	725.00	725.00	0.00	5,075.00	8,700.00	(3,625.00)
<b>TOTAL EXPENSES</b>	<b>65,522.49</b>	<b>91,308.00</b>	<b>(25,785.51)</b>	<b>560,332.23</b>	<b>1,095,686.00</b>	<b>(535,353.77)</b>
<b>NET CHANGE FROM OPERATIONS</b>	<b>105,619.93</b>	<b>(8,835.00)</b>	<b>114,454.93</b>	<b>(40,767.34)</b>	<b>(106,016.00)</b>	<b>65,248.66</b>
<b>OTHER REVENUE &amp; EXPENSE</b>						
RESERVES TRANSFERRED IN	0.00	7,042.00	(7,042.00)	28,865.08	84,500.00	(55,634.92)
<b>NET CHANGE</b>	<b>105,619.93</b>	<b>(1,793.00)</b>	<b>107,412.93</b>	<b>(11,902.26)</b>	<b>(21,516.00)</b>	<b>9,613.74</b>

**ACCUMULATIVE CAPITAL OUTLAY  
INCOME STATEMENT  
FOR THE SEVEN MONTHS ENDING JANUARY 31, 2019**

	PTD ACTUAL	PTD PRIOR YEAR	VARIANCE	YTD ACTUAL	YTD PRIOR YEAR	VARIANCE
<b>REVENUE</b>						
BURIAL RIGHT SALES	23,110.00	14,730.00	8,380.00	139,280.00	132,985.00	6,295.00
CURRENT INTEREST & DIVIDENDS	1,272.99	1,290.13	(17.14)	11,653.04	7,109.00	4,544.04
COUNTY INTEREST INCOME	940.19	0.00	940.19	952.21	1,499.48	(547.27)
GAIN/INVEST FAIR VALUE INCREAS	3,761.03	(4,549.69)	8,310.72	(3,467.55)	(9,929.10)	6,461.55
<b>TOTAL REVENUE</b>	<b>29,084.21</b>	<b>11,470.44</b>	<b>17,613.77</b>	<b>148,417.70</b>	<b>131,664.38</b>	<b>16,753.32</b>
	<b>29,084.21</b>	<b>11,470.44</b>	<b>17,613.77</b>	<b>148,417.70</b>	<b>131,664.38</b>	<b>16,753.32</b>
<b>EXPENSES</b>						
INVESTMENT ADVISOR FEES	0.00	1,061.23	(1,061.23)	2,289.74	2,338.93	(49.19)
COUNTY SERVICE CHARGE	0.00	2.72	(2.72)	0.00	5.44	(5.44)
<b>TOTAL EXPENSES</b>	<b>0.00</b>	<b>(1,063.95)</b>	<b>1,063.95</b>	<b>(2,289.74)</b>	<b>(2,344.37)</b>	<b>54.63</b>
<b>NET CHANGE FROM OPERATIONS</b>	<b>29,084.21</b>	<b>10,406.49</b>	<b>18,677.72</b>	<b>146,127.96</b>	<b>129,320.01</b>	<b>16,807.95</b>
<b>OTHER REVENUE &amp; EXPENSE</b>						
REVENUE TRANSFERRED IN	0.00	(4,000.00)	4,000.00	(13,530.00)	(10,595.00)	(2,935.00)
REVENUE TRANSFER OUT	0.00	0.00	0.00	25,500.00	30,000.00	(4,500.00)
<b>TOTAL OTHER REVENUE &amp; EXPENSE</b>	<b>0.00</b>	<b>(4,000.00)</b>	<b>4,000.00</b>	<b>11,970.00</b>	<b>19,405.00</b>	<b>(7,435.00)</b>
<b>NET CHANGE</b>	<b>29,084.21</b>	<b>14,406.49</b>	<b>14,677.72</b>	<b>134,157.96</b>	<b>109,915.01</b>	<b>24,242.95</b>

**ENDOWMENT CARE FUND  
INCOME STATEMENT  
FOR THE SEVEN MONTHS ENDING JANUARY 31, 2019**

	PTD ACTUAL	PTD PRIOR YEAR	VARIANCE	YTD ACTUAL	YTD PRIOR YEAR	VARIANCE
<b>REVENUE</b>						
WMC ENDOWMENT CARE	60.00	130.00	(70.00)	250.00	250.00	0.00
ENDOWMENT CARE DEPOSITS	17,831.61	11,562.00	6,269.61	103,087.94	112,071.66	(8,983.72)
CURRENT INTEREST & DIVIDENDS	12,605.09	8,589.75	4,015.34	58,846.01	30,554.60	28,291.41
COUNTY INTEREST INCOME	673.32	0.00	673.32	(1,749.97)	5,583.05	(7,333.02)
GAIN/INVEST FAIR VALUE INCREAS	4,160.87	(9,072.16)	13,233.03	(4,092.88)	(26,894.59)	22,801.71
<b>TOTAL REVENUE</b>	<b>35,330.89</b>	<b>11,209.59</b>	<b>24,121.30</b>	<b>156,341.10</b>	<b>121,564.72</b>	<b>34,776.38</b>
<b>EXPENSES</b>						
INVESTMENT ADVISOR FEES	0.00	6,997.66	(6,997.66)	13,980.93	15,754.22	(1,773.29)
<b>TOTAL EXPENSES</b>	<b>0.00</b>	<b>6,997.66</b>	<b>(6,997.66)</b>	<b>13,980.93</b>	<b>15,754.22</b>	<b>(1,773.29)</b>
<b>NET CHANGE</b>	<b>35,330.89</b>	<b>4,211.93</b>	<b>31,118.96</b>	<b>142,360.17</b>	<b>105,810.50</b>	<b>36,549.67</b>

**PRENEED FUND  
INCOME STATEMENT  
FOR THE SEVEN MONTHS ENDING JANUARY 31, 2019**

	FTD ACTUAL	FTD PRIOR YEAR	VARIANCE	YTD ACTUAL	YTD PRIOR YEAR	VARIANCE
<b>REVENUE</b>						
CURRENT SALES	10,763.77	14,595.90	(3,832.13)	56,416.62	97,295.13	(40,878.51)
CURRENT DEFERRED REVENUE	9,847.22	16,118.51	(6,271.29)	60,871.04	101,673.05	(40,802.01)
CURRENT INTEREST & DIVIDENDS	3,097.88	2,119.09	978.79	22,952.52	9,992.66	12,959.86
COUNTY INTEREST INCOME	632.34	0.00	632.34	450.76	4,838.42	(4,387.66)
GAIN/INVEST FAIR VALUE INCREAS	4,800.96	(7,055.01)	11,855.97	(4,543.43)	(16,171.06)	11,627.63
<b>TOTAL REVENUE</b>	<b>29,142.17</b>	<b>25,778.49</b>	<b>3,363.68</b>	<b>136,147.51</b>	<b>197,628.20</b>	<b>(61,480.69)</b>
<b>EXPENSES</b>						
INVESTMENT FEES	0.00	0.00	0.00	4,554.21	1,933.51	2,620.70
COUNTY SERVICE CHARGES	0.00	0.68	(0.68)	0.00	1.02	(1.02)
LOSS ON TRANSFER (INTER COSTS)	0.00	784.65	(784.65)	3,276.06	5,103.45	(1,827.39)
SALES TRANSFR OUT (PRIOR YR)	0.00	4,000.00	(4,000.00)	15,405.00	10,595.00	4,810.00
<b>TOTAL EXPENSES</b>	<b>0.00</b>	<b>4,785.33</b>	<b>(4,785.33)</b>	<b>23,235.27</b>	<b>17,632.98</b>	<b>5,602.29</b>
<b>NET CHANGE</b>	<b>29,142.17</b>	<b>20,993.16</b>	<b>8,149.01</b>	<b>112,912.24</b>	<b>179,995.22</b>	<b>(67,082.98)</b>





# PALM SPRINGS CEMETERY DISTRICT

## FAMILY SURVEY

The Palm Springs Cemetery District would like to thank you for entrusting us to care for your family during this difficult time of loss. We would appreciate your comments regarding your experience. Please take a moment to complete this survey and return it to the District office in the postage-paid reply envelope.

### Which cemetery location did you select?

- Desert Memorial Park     Welwood Murray Cemetery

### Why did you select this cemetery? (Check all that apply)

- Reputation     Previous Service     Web Site     Location  
 Referred by Mortuary     Referred by Family/Friend     Price

### Do you feel you were treated with dignity, respect, and compassion?

- Very Satisfactory     Satisfactory     Unsatisfactory

### How would you evaluate our Staff?

- | Courtesy of Staff                  | Personal Attention Received        | Attention to Details               | Groundskeepers                     |
|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| <input type="checkbox"/> Excellent | <input type="checkbox"/> Excellent | <input type="checkbox"/> Excellent | <input type="checkbox"/> Excellent |
| <input type="checkbox"/> Good      | <input type="checkbox"/> Good      | <input type="checkbox"/> Good      | <input type="checkbox"/> Good      |
| <input type="checkbox"/> Fair      | <input type="checkbox"/> Fair      | <input type="checkbox"/> Fair      | <input type="checkbox"/> Fair      |

### Did we accommodate your religious and/or cultural traditions and beliefs?

- Very Satisfactory     Satisfactory     Unsatisfactory

### During your arrangement, were the prices and information clearly explained?

- Very Satisfactory     Satisfactory     Unsatisfactory

### Were you pleased with the interment space set-up and graveside service?

- Very Satisfactory     Satisfactory     Unsatisfactory

### Would you recommend this cemetery to friends and family in need of interment services?

- Yes     No (If "No", please explain your concerns in the comment space below.)

PLEASE SHARE ANY ADDITIONAL COMMENTS (Use reverse side if additional space is needed):

**COMPLETE THE FOR BELOW TO BE ADDED TO OUR MAILING LIST:** To stay informed on policy and rate changes, Board meetings, upcoming cemetery improvement projects, community programs, flower removal times, and hours of operation. just complete the form below:

I would like to receive the newsletter via:     Regular Mail     Email

Name: \_\_\_\_\_ Email Address: \_\_\_\_\_

Physical Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

February 2019



PALM SPRINGS CEMETERY  
D I S T R I C T

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On behalf of the Board of Trustees and the  
District Manager of the Palm Springs Cemetery District,  
please accept our deepest sympathies. Our thoughts and  
prayers are with you during this most difficult time.

We thank you for choosing Desert Memorial Park  
as the final resting place of your loved one.

Sincerely,

*Kathleen Jurasky*  
*District Manager*

**PALM SPRINGS CEMETERY DISTRICT  
ACCUMULATED CAPITAL OUTLAY  
2018-2020 PROPOSED ESTIMATED EXPENDITURES  
CURRENT LIQUID ASSETS AND INVESTMENTS**

**EXPENDITURES:**

**DESERT MEMORIAL PARK ROAD REPAIRS**

Asphalt Remove, Replace, Overlay, Crack Fill, Seal Coat and Striping	71,232.00
10% Contingency	7,123.20
	78,355.20

**RAMON ROAD ENTRY\EXIT LANDSCAPE DESIGN AND PLANT MATERIALS**

Landscape Arcitectural Services	9,500.00
Landscape Plants and Installation (Estimated)	45,000.00
10% Contingency	4,500.00
	59,000.00

**NEW SURFACE PRO 2 CORE i5 TABLETS, AIR PRINT, ROUTER, E-BOARDS (2)**

Preliminary Cost (Estimated)	15,500.00
	15,500.00

**CEMETERY DATA BASE AND MAPPING SYSTEM**

Preliminary Cost (Estimated)	15,940.00
	15,940.00

<b>TOTAL ESTIMATED EXPENDITURES</b>	<b>168,795.20</b>
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**LIQUID AND INVESTMENT ASSETS AS OF JUNE 30, 2018:**

ENDOWMENT CARE INTEREST INCOME (UNRESTRICTED) (LPL FINANCIAL)	1,307,562.00
CASH ON DEPOSIT - COUNTY	8,400.63
ASSET REPLACEMENT RESERVE/LAND/BLDG/ETC - COUNTY	191,809.16
INVESTED FUNDS - OUTSIDE COUNTY (LPL FINANCIAL)	913,506.00

<b>TOTAL ESTIMATED LIQUID AND INVESTMENT ASSETS</b>	2,421,277.79
2018-2019 BURIAL SITES/RIGHTS SALES REVENUE (Estimated)	209,668.00
	2,630,945.79

<b>NET ESTIMATED LIQUID AND INVESTMENT ASSETS</b>	<b>2,462,150.59</b>
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**PALM SPRINGS CEMETERY DISTRICT  
ACCUMULATED CAPITAL OUTLAY  
2019-2020 APPROVED FUTURE DEVELOPMENT PROJECTS**

**EXPENDITURES:**

<b>DESERTSCAPE INTERMENT B-39 Thru B-44 - DMP / CONSTRUCTION DOCS</b>	
Design Development and Construction Documents - RGA Landscape Architect, Inc.	78,900.00
10% Contingency	<u>7,890.00</u>
	<b>86,790.00</b>
<b>DESERTSCAPE INTERMENT B-39 Thru B-44 - DMP / CONSTRUCTION</b>	
RGA Landscape Architect, Inc. - Construction Costs (Estimated)	1,267,277.00
10% Contingency	<u>126,727.70</u>
	<b>1,394,004.70</b>
<b>CHAPEL AND CONFERENCE CENTER</b>	
Preliminary Construction Costs (Estimated)	1,759,000.00
Design Development and Construction Documents (Estimated)	80,000.00
10% Contingency	<u>175,900.00</u>
	<b>2,014,900.00</b>
<b>TOTAL ESTIMATED EXPENDITURES</b>	<u><u><b>3,495,694.70</b></u></u>